2015 THE YEAR IN REVIEW

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A 501(C)(3) ORGANIZATION
FEDERAL TAX ID # 20-5658982
WWW.LATLC.ORG
Dear Supporters:

I have had the honor of being the President of Los Angeles Trial Lawyers’ Charities for 2015, and now get the pleasure of handing over this wonderful organization to Scott Corwin for 2016. I want to thank the Executive Committee: Scott Corwin, Mike Alder, and Dena Weiss for supporting me and helping me lead. I also want to thank our prior presidents for their continued support and vision: Minh Nguyen, Robert Simon, Joseph Barrett, Pejman Ben-Cohen, and the legendary Bruce Traney. LATLC is not one person, one sponsor, or one attorney; it is a group of men and women that come together to let the world know what we do for the community. LATLC highlights that we as attorneys care, and that with little steps we can change the world’s perception of us. I am happy to report that as a result of a great group of people we had a wonderful year. We had total revenue (net of fundraising expenses for Casino Night and Golf which were 100% covered by sponsorships) in the amount of $704,443. That is the highest total revenue figure for LATLC in its 10 year history. Our administrative and overhead costs were $89,503, which represents just a little more than 12% of our total revenue, maintaining our promise to keep expenses low.

Unquestionably, 2015 was a banner year for LATLC. We raised our profile; we helped those in need; we held great events; and we grew as an organization.

I would like to thank all the directors, officers, Honorary Board of Governors, corporate sponsors, volunteers, family, friends, and guests who made 2015 possible. Without your support, 2015 would not have been what it was.

In 2015, we remained steadfast in our mission to help and support education, children, battered women, and people who are homeless in Los Angeles County. We expanded our mission statement to include helping persons with disabilities. We changed our slogan to JUSTICE IN THE COURTROOM, SERVICE IN THE COMMUNITY, to more appropriately reflect who we are and what we do. We also renewed our commitment to you that we would be responsible, transparent, and honor the confidence that you have entrusted in us to act as your ambassadors. Each of us vowed to never take a salary or even seek personal reimbursements for miscellaneous items such as parking and meals. We opened our books to all directors and officers to review. We knew that when you entrusted us with your money that you wanted it spent wisely and on those who need it. We continued our pledge that we would announce, annually, our income and expenses to everyone, and provide a recap of events.
REVENUE:

Honorary Board of Governors $329,274.00
Casino Night 2015 $226,236.00
Golf Tournament $ 85,026.00
Cy Pres Awards $ 30,182.00
Casino Night 2016 (Pre-Paid) $ 25,000.00
Other Income $ 6,915.00
Misc Sponsor Income $ 1,810.00
TOTAL NET REVENUE $ 704,443.00

Our administrative expenses were about 12%. Given the increased size of the board (discussed below), the costs to provide insurance to protect those volunteers who freely gave their time, and to provide them with the necessary tools to be good ambassadors, the increase in number of partner charities and volunteer events, the expenses are justified.

ADMINISTRATIVE EXPENSES:

Advertising/Promotion $ 9,872.00
Association Management Software $13,575.00
Bank Service Charge $ 288.00
CAALA Convention Booth & Equipment $16,716.00
Corporate Filing Fees $ 85.00
Credit Cards Processing Fees* $12,037.00
Insurance** $ 3,950.00
IT Support $ 877.00
Office Expenses $ 7,429.00
Storage Space $ 2,778.00
Supplies/Stationary $ 2,599.00
Tax Preparation/Accounting $ 1,225.00
Website*** Stationary $18,072.00
TOTAL ADMINISTRATIVE EXPENSES $ 89,503.00

*The majority of the Credit Card processing fees are attributable to Casino Night and the Golf Tournament.
**LATLC carries $4M in general commercial and non-owned auto insurance. Additionally, we purchased special riders for Casino Night and the Golf Tournament for the protection of our guests.
***This payment represents a multi-year contract for website hosting, mobile reactive design and maintenance.

All the officers and directors are volunteers. No one was paid and no personal expenses were reimbursed. We donated our time, energy, and money.
In total, we made grants and donation of goods in the amount of $649,864 to our partner charities and the community, in fiscal year 2015:

- $25,000 to Venice Family Clinic, http://www.venicefamilyclinic.org/
- $20,000 to Clare Foundation, Inc., http://www.clarefoundation.org/
- $20,000 to Vista Del Mar Family and Children Services, http://www.vistadelmar.org/
- $15,000 to Los Angeles Mission, https://losangelesmission.org/
- $15,000 to Youth Mentoring Connection, http://youthmentoring.org/
- $10,600 to St. Anne’s, http://www.stannes.org/
- $10,000 to Alliance College Ready Public Schools, http://www.laalliance.org/
- $10,000 to Downtown Women’s Center, http://www.dwweb.org/
- $10,000 to Imagine LA, http://www.imaginela.org/main/index.html
- $10,000 to Inner City Law Center, http://www.innercitylaw.org/
- $10,000 to Kiwanis Club of Warner Center Foundation, http://kiwaniswarnercenter.org/
- $10,000 to March of Dimes, http://www.marchofdimes.org/
- $10,000 to Ocean Park Community Center, https://www.opcc.net/
- $10,000 to The Rape Foundation, http://therapefoundation.org/
- $10,000 to Venice Community Housing Corp., http://www.vchcorp.org/
- $7,500 to Friends & Helpers Foundation, http://www.friendsandhelpers.org/
- $7,500 to US Vets, Inc., http://www.usvetsinc.org/
- $7,500 to Westside Center for Independent Living, http://www.wcil.org/
- $6,000 to Clothes the Deal, http://www.clothesthedeal.org/
- $5,000 to Advancement Project, http://www.advancementproject.org/
- $5,000 to Aztecs Rising, http://www.aztecsrising.org/
- $5,000 to Children’s Advocacy Center, http://www.childrensadvocacyctr.org/
- $5,000 to Exceptional Children’s Foundation, http://www.ecf.org/
- $5,000 to Jewish Family Service of Los Angeles, http://www.jfsla.org/
- $5,000 to Our House, http://www.ourhouse-grief.org/
- $5,000 to Pediatric Cancer Research Foundation, http://www.pcrf-kids.org/
- $5,000 to Team Prime Time, https://teamprimetime.org/
- $5,000 to Toberman Neighborhood Center, http://www.toberman.org/
- $5,000 to Westchester Family YMCA, http://www.ymca.org/westchester/
- $3,500 to CASA Los Angeles, http://www.casala.org/
- $2,500 to Athletes Versus Cancer, http://www.athletesversuscancer.org/
- $2,500 to AVIVA Family and Children Services, http://www.avivacenter.org/
- $2,500 to The First Tee of Los Angeles, http://www.thefirstteelosangeles.org/
- $2,500 to South Central Scholars, http://southcentralscholars.org/

**FOOD DONATION**

With P.J. Javaheri’s assistance, we gave away 56,480 pounds of food to the LA Mission and the Foodbank of Southern California, which had a wholesale value of $235,000. With this donation, we provided more than 100,000 meals to the hungry this past Holiday Season.
YOUTH SPORTS SPONSORSHIP PROGRAM

In our effort to broaden our reach and maintain a continuing presence in the community, we launched the Youth Sports Sponsorship Program wherein we made financial donations to organized youth sports and high schools in LA County. This program was in its first year and was a tremendous success. These organizations were greatly appreciative of our support and have displayed our banners at their fields:

- Cal Ripken Babe Ruth Baseball at Heartwell Park in Long Beach (one of the largest parks in Long Beach where residents walk, run, and ride bikes);
- Cleveland High School in Reseda;
- West Long Beach Little League at Hudson Park and Silverado Park in Long Beach;
- Cabrillo High School in Long Beach (our banner faced the front of the school off the main street and entrance);
- Jordan High School in Long Beach (our banner faced the front of the school off the main street and entrance);
- Polytechnic High School in Long Beach (our banner was placed on the Tony Gwynn Baseball Field next to a Chase Utley (MLB Philly baseball player) banner);
- Millikan High School in Long Beach;
- Lakewood High School in Lakewood;
- Redondo Beach Little League in Redondo Beach;
- Arcadia American Little League in Arcadia;
- East Long Beach Pony at Heartwell Park;
- Venice High School;
- Notre Dame High School;
- Chaminade High School;
- Granada Hills High School; and
- Santa Monica Girls Fastpitch.

In total, we gave $10,125 to support youth sports programs and high schools.

In 2016, we hope to continue to grow this campaign to more high schools and parks in order to support their programs.
FURTHERMORE

AAJ TRIAL ADVOCACY GRANT

We granted $500 to the American Association for Justice Trial Advocacy.

PARTNER CHARITIES PROMOTIONAL ITEMS

We gave $66,639 worth of LATLC promotional materials to our partner charities and the clientele such as t-shirts, coffee mugs, and water bottles to let the public know that Trial Lawyers Care. People wearing our shirts have been popping up all over Los Angeles County per reports from our members.

COLLEGE SCHOLARSHIPS

This year we were able to implement a wonderful direct giving program with our LATLC College Scholarship Committee. This Committee reached out to local High Schools and let them know that we would be providing scholarships to young students that met certain needs and merit qualification. The wonderful applications poured in, and literally brought the Committee and Board to tears. The strength and perseverance of these young scholars was truly remarkable. After seeing all those that applied, we not only increased the donation amount, but also increased the awards given. Not one deserving child was turned away. In total we donated $40,000 to these deserving students (16 students were awarded $2,500 grants at Casino Night).

In total, we made grants and donations totaling $649,864 to our partner charities and the community.

WHY GIVE TO PARTNER CHARITIES?

Giving to partner charities is important because it allows us all to support a number of charities with one donation. Each of these partner charities was vetted by the board to ensure that they meet our mission of supporting education, children, battered women, and/or people who are homeless. Further, it recognizes the fact that we do not have the support staff or expertise to provide critical direct services to those who need them. This is something we are working to change in the future.

KABC TALK RADIO 790

Throughout the year, our leaders also took to the radio waves to broadcast the good work and changes we are making in our community. This year, LATLC was highlighted three times on the radio. Members spoke about LATLC on Gurvey’s Law and also on KIIS FM Manny “in the morning.” Through this work, we were also picked up by an ABC affiliate TV news cast.
UPDATES

WEBSITE UPDATE

Our website went through major changes this year, which updated the overall look of the design and also made it more user-friendly. It continues to be used for partner charities to make online grant applications, but also can be utilized to find out information about what organizations we have partnered with and to see our community involvement in action. Lastly, it allows the donors make donations online and see what different committees they can seek to get involved in.

Check it out if you have not visited it in a while, www.latlc.org.

SOCIAL MEDIA

This year we finalized what will be a movement into social media. We increased our presence on Facebook and focused it largely on community involvement. We now have more than 5,500 likes, and we are now looking to integrate our Twitter and Instagram account. Lastly we will be utilizing the same app system that CAALA and CAOC used during their conventions to post updates and pictures of our events.

HONORED BY STATE LEGISLATURE

On May 11, 2015 LATLC was honored for our work with a standing ovation by the California State Assembly. It was amazing to see both sides of the fence recognize the work that we had done for our community.

DEVELOPMENT

As we continue to raise our profile and do good, we are bringing in more supporters who want to participate. And why not? What’s not to like about helping others? Under the watchful eye of Scott Corwin, our development Chair, we increased our donations in 2015 to $704,443. We will continue to grow our organization so that we can broaden our presence in our community. It is foreseeable that we will eclipse the one million dollar mark annually and make our presence known all over Los Angeles.
CASINO NIGHT

We hosted our Second Annual Casino Night. It was held at the beautiful Fairmont Miramar Hotel and Bungalows in Santa Monica. At this event was spa services, tarot card readings, a wonderful live auction, and let’s not forget Game 7 of the first Round of the NBA Playoffs with our fabulous Los Angeles Clippers and the fight of the century, Mayweather v Pacquiao. We had over 800 people attend, and raised a total of $226,236 net of expenses. Also on this beautiful night, surrounded by our friends and fellow trial warriors, we had the pleasure of handing out the college scholarships and hosting their families. Mark your calendar, the next Casino Night is scheduled to take place once again at the Fairmont Miramar Hotel and Bungalows in Santa Monica, on Saturday evening, May 7, 2016.

GOLF TOURNAMENT

Originally this year’s tournament was scheduled at the Trump Golf Course at Terranea. After the unacceptable and racist comments made towards the Hispanic Community in his bid for the Republican Nomination for President, we canceled event at Terranea. After some last minute planning, we hosted the 2015 Golf Tournament at El Caballero, and it once again sold out. We raised $85,026 net of expenses.
WE IMPLEMENTED THE FOLLOWING ORGANIZATIONAL CHANGES

1. Amendments to Bylaws, were drafted, debated, and passed unanimously by the Board of Directors to correct technical issues and to expand our mission statement to include persons with disabilities;

2. Board of Directors, we increased the number of BOD’s which added a wealth of new leaders and energy in the organization;

3. We changed our motto to JUSTICE IN THE COURTROOM, SERVICE IN THE COMMUNITY to better communicate to the Los Angeles community what we do and who we are and why we do it;

4. CAALA endorsed LATLC as its only officially sponsored charitable organization working closely with LATLC to further our mission with its members and leaders to help support education, children, battered women, persons with disabilities and people who are homeless and let the community know that Trial Lawyers Care!

5. As a result of the endorsement by CAALA, LATLC gets a monthly blast email to communicate its good works and pending volunteer events to the more than 3,000 CAALA members.

PAST PRESIDENTS COUNCIL

The past President’s Council has had a continuing role in advising our Executive Committee, Officers and Board of Directors. This is an Advisory Only Committee. All past presidents are members and are tasked to meet at least quarterly to discuss the direction and progress of the organization and to make recommendations to the sitting President. The council looks forward to assisting Scott Corwin during his Presidency this year, Michael Alder (2017) Geraldine Weiss (2018), Gerry Marcus (2019) and Alyssa Schabloski (2020).

NEW VIDEO

With the help of Verdict Videos, we created another in our series of videos demonstrating more of the good that we do. The video can be viewed on our website, www.latlc.org.
When the holiday season approached, we got out of the office, rolled up our sleeves, and performed community service projects. In total approximately 600 hours were donated by LATLC attorneys and volunteers at the following service projects:

**LA MISSION**
On 1/28/15, a group of volunteers prepared, cooked, and served meals for the homeless at the Los Angeles Mission.

**TOBERMAN NEIGHBORHOOD CENTER**
On 2/11/15, a group of volunteers provided one-on-one mentoring for students at the Toberman Neighborhood Center. On 8/19/15, a group of volunteers returned to the Toberman Neighborhood Center and provided enrichment activities for the students there.

**VISTA DEL MAR CHILD & FAMILY SERVICES**
On 3/05/15, a group of volunteers planted an on-campus garden with the residents of Vista Del Mar.

**HEARTWELL BASEBALL BUDDY LEAGUE**
On 3/07/15, a group of volunteers assisted during the opening day ceremony for the Heartwell Baseball Buddy League, which services young athletes with special needs.

**MARCH OF DIMES MARCH FOR BABIES**
On 4/25/15, a group of volunteers passed out water bottles and provided encouragement for those running to support March of Dime’s efforts to reduce the risks associated with childbirth.

**OPCC**
On 5/16/15, a group of volunteers prepared, barbecued, and served lunch to the residents of Ocean Pacific Community Center’s Day Break Women’s Shelter.

**VENICE FAMILY CLINIC**
On 12/12/15, a group of volunteers assisted with the Venice Family Clinic Art Walk.

**DOWNTOWN WOMEN’S CENTER**
On 6/27/15, a group of volunteers prepared, cooked, and served meals for residents of the Downtown Women’s Center.

**VENICE COMMUNITY HOUSING CORPORATION**
On 7/25/15, a group of volunteers aided with painting and landscaping low income apartments.

**ATHLETES VERSUS CANCER**
On 8/23/15, a group of volunteers manned a booth, giving away SWAG at the Athletes Versus Cancer 3rd Annual Celebrity Flag Football Game, as part of their Fight Back Weekend.

**PEDIATRIC CANCER RESEARCH FOUNDATION**
On 10/11/15, a group of volunteers manned a booth, giving away SWAG at the Pediatric Cancer Research Foundation’s 8th Annual Dribble for the Cure.

**KIWANIS KESCA**
On 11/1/15, a group of volunteers assisted with the Kiwanis KESCA Equestrian Competition for Special Athletes, including preparing lunch for the attendees.

**YOUTH MENTORING CONNECTION**
On 11/15/15, a group of volunteers passed out water bottles and provided encouragement for those running in Youth Mentoring Connection’s Miles of Music 5K Run.

**TEAM PRIME TIME**
On 12/12/15, a group of volunteers assisted with the Team Prime Time Championship Saturday event.

**ST. ANNE’S**
On 12/19/14, a group of volunteers hosted a holiday party for the residents of St. Anne’s, including gift giving, arts and crafts, and serving breakfast.
OFFICERS

President, Scott Corwin
President-Elect, Michael Alder
Vice-President, Geraldine Weiss
Treasurer, Gerald Marcus
Secretary, Alyssa Schabloski

PAST PRESIDENTS

Bruce Traney - 2006 to 2009
Pejman Ben-Cohen - 2010
Joseph M. Barrett - 2011 to 2012
Robert T. Simon - 2013
Minh T. Nguyen - 2014
Aimee Kirby - 2015

2016 DIRECTORS

Christopher Aumais
Ryan Clarkson
David deRubertis, Director Emeritus
Conal Doyle
Andrew Ellis
Tom Feher
Mauro Fiore
Jeffrey Greenman
Arash Homampour, Director Emeritus
Candice Klein
Daniel Kramer
Karina Lallande
Spencer Lucas
Lisa Maki
Robert Ounjian
Bobby Saadian
Ibiere Seck
Gene Sullivan
Steven Vartazarian
Twila White
Lauren Wood

Thank you so much for allowing me to serve as the 2015 LATLC President. I have become a better leader and person as a result.

Aimee Kirby